Unaudited Interim Condensed Consolidated Financial Statements

## **D-BOX** Technologies Inc.

December 31, 2017

#### **Notice**

The Corporation's independent auditors have not reviewed these interim condensed consolidated financial statements in accordance with standards established by CPA Canada for a review of interim condensed consolidated financial statements by an entity's auditor.

## D-BOX Technologies Inc. UNAUDITED INTERIM CONSOLIDATED BALANCE SHEETS

As at [in thousands of Canadian dollars]

	Notes	December 31, 2017	March 31, 2017
	Notes	\$	\$
ASSETS		<del>*</del>	*
Current assets			
Cash and cash equivalents		7,798	8,867
Accounts receivable		6,362	5,517
Inventories	3	7,338	8,334
Prepaid expenses and deposits		727	612
		22,225	23,330
Non-current assets			
Property and equipment		7,831	8,443
Intangible assets		3,290	3,249
Other assets		204	9
		33,550	35,031
LIABILITIES AND EQUITY			
Current liabilities			
Accounts payable and accrued liabilities		5,193	5,006
Derivative financial instruments		34	30
Warranty provision		124	124
Deferred revenues		877	1,463
		6,228	6,623
Non-current liabilities			
Share-based compensation liability	4	70	51
Employee benefit		497	203
Long-term debt	5	4,656	4,549
		11,451	11,426
Equity			
Share capital	6.1	62,762	62,762
Share-based payments reserve	0.1	5,357	5,151
Warrants reserve	6.3	528	959
Foreign currency translation reserve		(376)	(437)
Deficit		(46,172)	(44,830)
		22,099	23,605
		33,550	35,031

# D-BOX Technologies Inc. UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF NET INCOME (LOSS) AND OTHER COMPREHENSIVE INCOME (LOSS)

Quarters and nine-month periods ended December 31 [in thousands of Canadian dollars, except share and per-share amounts]

		Third (	Quarter	Nine N	Months
		2017	2016	2017	2016
	Notes	\$	\$	\$	\$
Revenues					
Motion systems for:					
Entertainment market:					
Commercial theatres: System sales		3,537	1 254	8,785	6,978
Rights for use, rental and maintenance		2,482	1,254 2,076	6,460	5,100
Rights for use, tental and maintenance	•	6,019	3,330	15,245	12,078
Home entertainment system sales		265	536	2,227	1,231
•				4,105	3,796
Themed entertainment system sales		2,760 9,044	1,356 5,222	21,577	17,105
Simulation and training market		1,356	1,581	4,617	3,691
Simulation and training market		10,400	6,803	26,194	20.796
		10,400	0,003	40,17 <del>4</del>	40,770
Cost of goods sold excluding amortization	7.1	4,861	2,588	11,255	8,803
Amortization related to cost of goods sold	7.1	477	669	1,428	1,635
Cost of goods sold		5,338	3,257	12,683	10,438
Gross profit		5,062	3,546	13,511	10,358
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Other expenses					
Selling and marketing	7.2	2,502	3,003	7,437	7,174
Administration	7.3	1,537	1,251	4,802	3,936
Research and development	7.4	786	825	2,373	2,113
Foreign exchange loss (gain)		52	(18)	266	(28)
		4,877	5,061	14,878	13,195
Income (loss) before financial expenses					
(income) and income taxes		185	(1,515)	(1,367)	(2,837)
Financial expenses (income)					
Financial expenses		147	149	434	448
Interest income		(13)	(26)	(33)	(107)
		134	123	401	341
Income (loss) before income taxes		51	(1,638)	(1,768)	(3,178)
Income taxes		_	_	5	_
Net income (loss)		51	(1,638)	(1,773)	(3,178)
Items that will be reclassified to net income					
(loss) in subsequent periods:					
Foreign currency translation loss (gain)		26	(40)	(61)	(51)
Comprehensive income (loss)		25	(1,598)	(1,712)	(3,127)
Basic and diluted net income (loss) per share		0.000	(0.009)	(0.010)	(0.018)
Weighted average number of common shares					
outstanding		175,950,573	175,150,279	175,950,573	175,049,76

## D-BOX Technologies Inc. UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

Nine-month periods ended December 31, 2017 and 2016 [in thousands of Canadian dollars]

	Notes	Share capital \$	Share- based payments reserve \$	Warrants reserve	Foreign currency translation reserve \$	Deficit \$	Total \$
Balance as at March 31, 2017		62,762	5,151	959	(437)	(44,830)	23,605
Net loss		_	_	_	_	(1,773)	(1,773)
Foreign currency translation gain					61	_	61
Comprehensive income (loss)		_	_	_	61	(1,773)	(1,712)
Share-based payments	6.2	_	206	_	_	_	206
Expiration of warrants	6.3			(431)		431	
Balance as at December 31, 2017		62,762	5,357	528	(376)	(46,172)	22,099
Balance as at March 31, 2016		62,254	5,234	959	(406)	(41,938)	26,103
Net loss		_	_	_	_	(3,178)	(3,178)
Foreign currency translation loss		_	_	_	(51)	_	(51)
Comprehensive loss	·	_	_	_	(51)	(3,178)	(3,229)
Issue of share capital	6.1	399	(148)	_	_	_	201
Share-based payments	6.2		94				94
Balance as at December 31, 2016		62,603	5,180	959	(457)	(45,116)	23,169

## D-BOX Technologies Inc. UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

Nine-month periods ended December 31 [in thousands of Canadian dollars]

	<b>N</b> T 4	2017	2016
OPERATING ACTIVITIES	Notes	\$	\$
Net loss		(1.773)	(2 179)
		(1,773)	(3,178)
Items not affecting cash		1 762	1 055
Amortization of property and equipment Amortization of intangible assets		1,763	1,855 446
Amortization of other assets		487	
		3	9
Write-off of property and equipment			10
Write-off of intangible assets	6.2	52	
Share-based payments	6.2	206	94
Unrealized foreign exchange gain		(385)	(422)
Share-based compensation liability		19	46
Employee benefit liability		294	_
Accretion of interest expense		107	96
Cash flows from operations before changes in working capital items		773	(1,044)
Changes in working capital items:			
Accounts receivable		(511)	2,522
Derivative financial instruments		4	158
Inventories		996	(4,094)
Prepaid expenses and deposits		(116)	(347)
Goods held for lease		(241)	(2,733)
Other assets		(198)	(2,755)
		352	(1.202)
Accounts payable and accrued liabilities Warranty provision		332	(1,293) 40
Deferred revenues		(586)	1,972
Deterred revenues		(300)	(3,775)
Cash flows relating to operating activities		473	(4,819)
INVESTING ACTIVITIES			
Additions to property and equipment		(938)	(540)
Additions to intangible assets		(523)	(1,257)
Cash flows relating to investing activities		(1,461)	(1,797)
FINANCING ACTIVITIES			
Shares issued on exercise of options	6.1	_	201
Cash flows relating to financing activities		_	201
Effect of exchange rate fluctuations on cash and cash equivalents		(81)	45
Net change in cash and cash equivalents		(1,069)	(6,370)
Cash and cash equivalents, beginning of period		8,867	16,454
Cash and cash equivalents, end of period		7,798	10,084
Cook and each aminulants consist of			
Cash and cash equivalents consist of:		2 (25	2 060
Cash		2,635	2,869
Cash equivalents		5,163	7,215
Interest included in operating activities:			
Interest paid		265	263
Income tax paid		5	4

December 31, 2017

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

### 1. DESCRIPTION OF BUSINESS

D-BOX Technologies Inc. ["D-BOX" or the "Corporation"], incorporated under the *Canada Business Corporations Act*, is domiciled at 2172 de la Province Street, Longueuil, Québec, Canada.

D-BOX designs, manufactures and commercializes cutting-edge motion systems intended for the entertainment and the simulation and training markets. This unique and patented technology uses motion effects specifically programmed for each visual content which are sent to a motion system integrated into either a platform, a seat or any other product. The resulting motion is perfectly synchronized with the on-screen action, thus creating an unparalleled realistic immersive experience.

The Corporation evaluates its operating results and allocates resources on the basis of its one operating segment which is the design, manufacture and sale of cutting-edge motion systems. Based on the nature of the Corporation's clients, two significant markets have been identified: the entertainment and the simulation and training markets. The entertainment market comprises motion systems installed in commercial theatres, home entertainment consumer products, particularly video games and home theatres, and themed entertainment motion systems. The simulation and training market consists of products for industrial simulators, industrial training and other applications.

The unaudited interim condensed consolidated financial statements were approved by the Corporation's Board of Directors on February 12, 2018.

#### 2. BASIS OF PRESENTATION

The interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standards 34 ["IAS 34"], *Interim Financial Reporting*, and accordingly, they are interim condensed consolidated financial statements because they do not include all disclosures required under International Financial Reporting Standards ["IFRS"] for annual consolidated financial statements. Thus, these interim condensed consolidated financial statements should be read in conjunction with the March 31, 2017 annual consolidated financial statements which include the same accounting policies used in the preparation of these financial statements.

Certain prior period comparative figures have been reclassified to conform to current period presentation.

December 31, 2017

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

## 2.1 New Accounting Pronouncements

Standards issued but not yet effective

- IFRS 9, *Financial Instruments*, is required to be applied retrospectively for annual periods beginning on or after January 1, 2018, with early adoption permitted. IFRS 9 simplifies the measurement and classification of financial assets by reducing the number of measurement categories in IAS 39, *Financial Instruments: Recognition and Measurement*. The new standard also provides for a fair value option in the designation of a non-derivative financial liability and its related classification and measurement, as well as for a new hedge accounting model more closely aligned with risk management activities undertaken by entities. The Corporation is currently assessing the impact of the adoption of this pronouncement on its consolidated financial statements.
- IFRS 15, Revenue from Contracts with Customers, is required to be applied retrospectively for annual periods beginning on or after January 1, 2018, with early adoption permitted. IFRS 15 specifies how and when an entity will recognize revenue as well as requiring such entities to provide users of financial statements with more informative disclosures. The standard provides a single, principles based five-step model to be applied to all contracts with customers.
  - For the Corporation, the standard comes into effect on April 1, 2018, and as a result, IFRS 15 will be adopted in the first quarter of fiscal year 2019. The majority of the revenues of the Corporation are generated from the sales of motion systems to clients of entertainment market and simulation and training market. The Corporation anticipates that the allocation of the transaction price to future performance obligations in certain contracts will change. This change will result in the recognition of different amounts of revenue for each performance obligation and will affect the timing of such revenue recognition. The Corporation is also assessing whether there is a significant financing component on contracts where timing of cash receipts and revenue recognition differ substantially. The Corporation will provide further updates during the course of fiscal year 2018 as it advances in its assessment.
- IFRS 16, *Leases*, is required to be applied retrospectively for annual periods beginning on or after January 1, 2019, with early adoption permitted provided that the IFRS 15 has been applied or is applied at the same time as IFRS 16. IFRS 16 sets out the new principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract. The standard provides lessees with a single accounting model for all leases, with certain exemptions. In particular, lessees will be required to report most leases on their balance sheets by recognizing right-of-use assets and related financial liabilities. The Corporation is currently assessing the impact of the adoption of this pronouncement on its consolidated financial statements.

December 31, 2017

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

### 3. INVENTORIES

	December 31, 2017 \$	March 31, 2017 \$
Parts and components	5,225	6,050
Finished goods	2,113	2,284
	7,338	8,334

### 4. SHARE-BASED COMPENSATION LIABILITY

In June 2016, a restricted share unit plan ["RSU"] and a deferred share unit plan ["DSU"] were adopted by the Board of Directors. The liability resulting from these share unit plans will be measured at fair value of the underlying share price for each unit at the grant date and measured again at the end of each reporting period and at settlement date. Any change in fair value will be recognized in the consolidated statements of net income (loss) and other comprehensive income (loss).

	201	7	2016		
	<b>RSU Share</b>	<b>DSU Share</b>	RSU Share	DSU Share	
	Unit	Unit	Unit	Unit	
Balance as at March 31	530,000	560,000	_	_	
Issued	_	_	550,000	560,000	
Redeemed for cash	(60,000)	(160,000)	(20,000)	_	
<b>Balance as at December 31</b>	470,000	400,000	530,000	560,000	
Units exercisable at end of period	_	400,000	_	440,000	

The RSU share units will vest three years after grant date and will be redeemed for cash or shares at vesting date or under certain conditions. The unvested DSU share units will vest 12 months after grant date. These DSU share units will be redeemed for cash or shares upon cessation of participant service for all vested units.

For the quarter and the nine-month period ended December 31, 2017, the share-based compensation credited to income amounted respectively to \$12 and \$56. [A credit to income of \$31 and an expense charged to income of \$297 for the quarter and nine-month period ended December 31, 2016]. An amount of \$120 was accounted for in accounts payable and accrued liabilities for the current portion and \$70 was accounted for the non-current portion under share-based compensation liability [\$199 and \$51 as at March 31, 2017].

#### **D-BOX** Technologies Inc.

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2017

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

### 5. LONG-TERM DEBT

	December 31, 2017	March 31, 2017
	\$	\$
Loan	4,656	4,549

On December 31, 2017, the effective interest rate of long-term debt was 10.7% [10.7% in 2016] and the Corporation was in compliance with all debt covenants. The loan matures on February 5, 2020.

During the quarter and the nine-month period ended December 31, 2017, the interest expense on long-term debt charged to income amounted to respectively \$125 and \$369, including an amount of \$36 and \$107 related to the accretion of interest [\$120 and \$357 including and amount of \$33 and \$96 accounted for as an accretion expense for the quarter and the nine-month period ended December 31, 2016].

## 6. EQUITY

## 6.1 Share Capital

Class A common shares of the Corporation for the nine-month periods ended December 31, 2017 and 2016 are summarized in the following table:

	2017		2016	
	#	\$	#	\$
Balance as at March 31	175,950,573	62,762	174,928,906	62,254
Shares issued on exercise of options	_	_	660,000	349
Balance as at December 31	175,950,573	62,762	175,588,906	62,603

#### Period ended December 31, 2016

During the period, the Corporation issued 660,000 Class A common shares for a total cash consideration of \$201 on exercise of stock options. An amount of \$148, representing the initial fair value of the stock options, was credited to share capital and deducted from the share-based payments reserve.

December 31, 2017

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

## 6.2 Stock Option Plan

Changes in the Corporation's stock options for the nine-month periods ended December 31, 2017 and 2016 are summarized in the following table:

	2017		20	16
	Number	Weighted average exercise price \$	Number	Weighted average exercise price \$
Balance as at March 31	13,895,845	0.37	15,126,845	0.37
Options granted	1,500,755	0.34	1,000,000	0.58
Options exercised	_	_	(660,000)	0.30
Options cancelled	(133,333)	0.34	(353,333)	0.55
Balance as at December 31	15,263,267	0.37	15,113,512	0.38
Options exercisable at end of period	13,215,845	0.37	13,931,846	0.38

The fair value for options granted during the nine-month periods ended December 31, 2017 and 2016 was estimated at the grant date using the Black-Scholes option pricing model based on the following assumptions: weighted average interest rate 1.39% [1.05% in 2016]; no dividend; 69.5% weighted average volatility factor of the expected market price for the Corporation's shares [72.9% in 2016]; 4.4% weighted average forfeiture rate [3.7% in 2016]; \$0.33 weighted average share price [\$0.58 in 2016] and an expected weighted average option life of 6.4 years [6.4 years in 2016]. The expected life of stock options is based on historical data and is not necessarily indicative of exercise patterns that might occur. The expected volatility reflects the assumption that historical volatility over a term similar to the option term is indicative of future trends, which might not be the case.

The weighted average of the estimated fair values at the grant date of the options awarded during the period is \$0.21 per option [\$0.38 per option in 2016], amortized through income (loss) over the vesting periods of the options.

For the quarter and the nine-month period ended December 31, 2017, the share-based compensation expense charged to income (loss) amounted to \$70 and \$206 [\$32 and \$94 for the quarter and the nine-month period ended December 31, 2016], with a corresponding amount recognized under share-based payments reserve.

#### **D-BOX** Technologies Inc.

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2017

[Amounts are in thousands of Canadian dollars, except share, option, warrant, share unit, per-share and per-option amounts]

#### 6.3 Warrants

Warrants for the nine-month periods ended December 31, 2017 and 2016 are summarized in the following table:

	201	2017		.6
	Number Exercise Price		Number	Exercise Price
	#	\$	#	\$
Expiring on June 18, 2017 (a)	_	_	8,333,333	0.60
Expiring on August 5, 2019	4,500,000	0.50	4,500,000	0.50
Expiring on December 22, 2022	2,000,000	<b>(b)</b>	2,000,000	<b>(b)</b>
Balance	6,500,000		14,833,333	

<sup>(</sup>a) On June 18, 2017, 8,333,333 warrants expired. An amount of \$431, representing the initial fair value of the warrants, was credited to deficit and deducted from the warrants reserve.

# 7. SUPPLEMENTARY INFORMATION ON THE UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF NET INCOME (LOSS) AND OTHER COMPREHENSIVE INCOME (LOSS)

## 7.1 Cost of Goods Sold Excluding Amortization

The key components of costs of goods sold excluding amortization of property and equipment are detailed as follows for the quarters and nine-month periods ended December 31:

	Third Quarter		Nine Months	
	<b>2017</b> \$	<b>2016</b> \$	<b>2017</b> \$	<b>2016</b> \$
Cost of parts and components	4,360	2,164	9,847	7,510
Employee costs and professional fees	281	232	811	751
Other	220	192	597	542
	4,861	2,588	11,255	8,803

<sup>(</sup>b) Exercise price corresponds to the volume weighted average price of the Class A common shares on the Toronto Stock Exchange for the five trading days prior to the exercise date of the warrants. No warrants were vested as at December 31, 2017.

December 31, 2017

 $[Amounts\ are\ in\ thousands\ of\ Canadian\ dollars,\ except\ share,\ option,\ warrant,\ share\ unit,\ per-share\ and\ per-option\ amounts]$ 

## 7.2 Selling and Marketing

The key components of selling and marketing expenses are detailed as follows for the quarters and nine-month periods ended December 31:

	Third Quarter		Nine Months	
	<b>2017</b> \$	<b>2016</b> \$	<b>2017</b> \$	<b>2016</b> \$
Employee costs and profesionnal fees	1,941	1,859	5,467	4,577
Amortization of property and equipment	46	50	139	143
Restructuring costs	_	195	17	223
Other	515	899	1,814	2,231
	2,502	3,003	7,437	7,174

## 7.3 Administration

The key components of administration expenses are detailed as follows for the quarters and ninemonth periods ended December 31:

	Third Quarter		Nine Months	
	<b>2017</b> \$	<b>2016</b> \$	<b>2017</b> \$	<b>2016</b> \$
Employee costs and profesionnal fees Amortization of property and equipment	1,066	842	3,158	2,507
and intangible assets	194	141	565	406
Restructuring costs	_	31	240	31
Other	277	237	839	992
	1,537	1,251	4,802	3,936

December 31, 2017

 $[Amounts\ are\ in\ thousands\ of\ Canadian\ dollars,\ except\ share,\ option,\ warrant,\ share\ unit,\ per-share\ and\ per-option\ amounts]$ 

## 7.4 Research and Development

The key components of research and development expenses are detailed as follows for the quarters and nine-month periods ended December 31:

	Third Quarter		Nine Months	
	<b>2017</b> \$	<b>2016</b> \$	<b>2017</b> \$	<b>2016</b> \$
Employee costs and professional fees Amortization of property and equipment and	648	476	1,914	1,357
intangible assets	38	36	121	126
Restructuring costs	_	141		141
Other	100	172	338	489
	786	825	2,373	2,113